

Smart Intelligence

Premium digitalisation partnership

Business expertise. Connected data.
Reliable workflows. Applied AI.

When the whole process needs attention

Several systems. Shared decisions.

For companies whose workflows cross departments, applications and data sources.

We work with business and IT to decide what to change, deliver the solution and support its operation.



Data, rules, AI and people

Data

Sources, definitions, access rights and integrations.

Rules

Calculations, validation, approvals and exception handling.

AI

Interpretation, extraction and search, evaluated against the task.

People

Decisions, review, ownership and operating responsibilities.

We design how the parts work together and what happens when something fails.

A clear commitment at each stage

1

Assessment and direction

Fixed fee and defined scope

Understand the process, compare options and define the first project.

2

Design and implementation

Budget approved in stages

Build and test the working solution, then prepare the team to use it.

3

Ongoing partnership

Defined capacity and responsibilities

Review operation and results, support users and plan improvements.

Assessment: a decision your team can use

The work

Meet process owners and IT.
Map relevant systems and data.
Establish the starting point.
Compare feasible options.

The deliverables

Prioritised opportunities with assumptions and dependencies.

First project scope, effort estimate and acceptance criteria.

A paid engagement with scope, deliverables and a fixed fee agreed before work starts.

Implementation across the workflow

Connected systems

ERP, CRM, databases, documents and external services.

Business applications

Web and mobile applications built around the users and their work.

Automation and AI

Explicit business rules and evaluated AI components where they fit.

Acceptance and handover

Agreed test scenarios, documentation, training and operating responsibilities.

Keep the solution useful after launch

An ongoing partnership

A senior partner connects the next business priority with the team responsible for architecture and delivery.

Regular business and IT reviews

Support and planned improvements

Monitoring and exception handling

Clear ownership of the next release

Retainer scope, capacity and responsibilities are agreed separately.

Direct involvement from senior partners



**Marius
Gheorghe**

Co-founder &
Managing Partner

Problem definition,
priorities and delivery.



**Cristian
Oprea**

Co-founder &
Managing Partner

Architecture, integration
and operation.

The team and its involvement are defined in the engagement proposal.

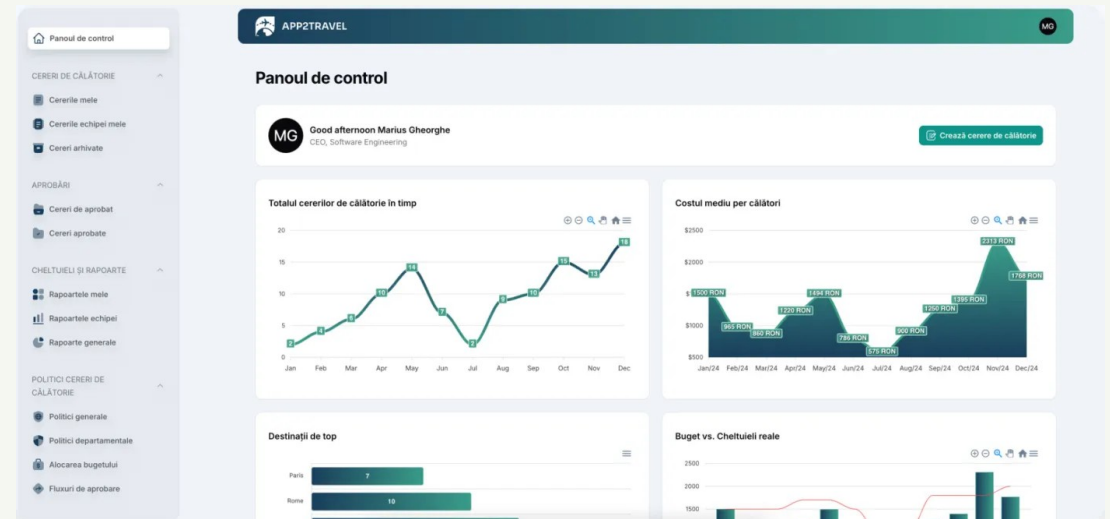
Experience in workflows and integration

PPC Romania

Travel management

A web platform with configurable approval flows, ERP and HR integration, and cost reporting.

[Read the project case study](#)



One workflow connecting people and business systems

Experience in AI and company knowledge



GROUPE SOCIETE GENERALE

Conversational access to banking knowledge

UP2DATE connected an AI assistant to banking knowledge materials to support natural-language questions.

A defined information need

Connected source material provides context for answers. Source quality, access and evaluation remain part of the design.

[Read the project case study](#)

Agree what success means before building

Starting point

How the process works today, its constraints and available evidence.

Acceptance

Scenarios, business rules, access requirements and review responsibilities.

Operation

Who monitors, resolves exceptions and owns future changes.

Assess results against an agreed baseline and a defined scope.

Start with one well-defined process

Your team brings

An initiative sponsor.
Process owners and IT contacts.
The current systems and constraints.
A problem worth investigating.

We agree together

The assessment scope and fee.
Access to relevant information.
Deliverables and responsibilities.
The next decision and its criteria.

Implementation is scoped separately. Timing depends on access, complexity and agreed priorities.

Which process should we start with?

A free 30-minute conversation to establish the context.
The assessment is quoted separately.

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